

EDUCATION

DIGITAL HOUSE Data Science Program	BA, Argentina December 2020
COLUMBIA UNIVERSITY, School of International and Public Affairs MPA, Economic Policy Management	NYC, United States May 2017
TORCUATO DI TELLA UNIVERSITY Master in Economics Teaching assistant (2010-2012), Department of Economics	BA, Argentina December 2012
TORCUATO DI TELLA UNIVERSITY Bachelor of Arts in Economics	BA, Argentina December 2010

PROFESSIONAL EXPERIENCE

INDEPENDENT CONSULTANT Public policy consultant for organisms such as the World Bank, the Inter-American Development Bank, The Global Institute on Innovation Districts and the Center for the Implementation of Public Policies Promoting Equity and Growth (Think Tank based in Argentina).	BA, Argentina January 2020-Present
MINISTRY OF PRODUCTION National Director of Productive Development Strategies Conducted a team of 10 analysts. Led an applied research agenda to provide the Ministry's public policies with the technical content needed. In charge of thinking the medium and long-term productive development strategy, by analyzing literature and international evidence, together with best practices, and bringing them down to the Argentinian case using the micro-data available. Conducted the systematization and integration of productive statistics. Led the interaction with international organisms and researchers. Among the lines of work developed by the National Direction, some are: - <i>Skills and Human Capital Strategy</i> : Skill Anticipation Survey, Occupational Observatory, Graduates' Career Paths' Statistics, Technology Impact on Labor in Argentina. - <i>Future of Production and Work Strategy</i> : Knowledge Economy Law, Industry 4.0 Survey and Policy Strategy, Conference on Productive Development Policies. - <i>Productive Development Plan for the Ministry of Production and Labor</i> : Productive pitch and sectoral and transversal policies to raise productivity.	BA, Argentina Aug. 2018 – Dec. 2019
MINISTRY OF FINANCE Director of Regional Analysis and Information Conducted a team of 15 analysts. Assisted on the design of regional and sectoral policies, and on mechanisms to follow and evaluate their impact. Conducted the elaboration of periodic sectoral and regional reports and indicators. Led the analyses on budget and tributary policy and its impact on the productive sector. - <i>2017 Tax Reform</i> : contributed on the design of the reform and the estimation of its impact on productive sectors and revenues.	BA, Argentina Sept. 2017 – Aug. 2018
MINISTRY OF PRODUCTION Secretary of Productive Transformation's Main Advisor Managed the Secretary's Unit and trained its staff. Assessed the Secretary of Productive Transformation conceptually and technically in the formulation of productive development policies and in the preparation of presentations and reports for the Minister.	BA, Argentina Dec. 2015- May 2016
CENTER FOR THE IMPLEMENTATION OF PUBLIC POLICIES PROMOTING EQUITY AND GROWTH Project Coordinator, Economic Development Area Managed and coordinated senior researchers and research analysts. Conducted extensive research, leading the technical design and implementation strategy, on public policy projects for economic development. Analyst, Economic Development Area Conducted extensive research and provided econometrics and technical assistance in public policy projects.	BA, Argentina May 2015– Dec. 2015 May 2013 – May 2015

Among the projects developed in CIPPEC, some are:

- *Tax Morale and Tax Compliance, Experimental Evidence from Argentina (IADB)*: Impact evaluation of different types of messages in the payment behavior of municipal taxes, with implementation in three municipalities of the Province of Buenos Aires. Application of randomized experimental design stratified by clusters.
- *Searching for the Diagonal between Energy and Macroeconomics in Argentina*: Estimation of energy demand and supply towards the year 2030, and its interaction with the main macroeconomic variables and income distribution, in a context of an imperative need for tariff's increases, using micro-simulation and time series techniques.
- *Design of a Pro-Poor Subsidy Scheme for Public Transport in the Metropolitan Area of Buenos Aires (World Bank)*: Evaluation of public transport situation and possible solutions using national and local surveys. Estimation of transport demand elasticities using time-series techniques.
- *The Bricks' Saving Account*: Collaborate on the design of an innovative financial device that combines a saving account with financial and behavioral incentives to foster financial inclusion. Chosen as one of the 11 Ideas for Inclusive Growth on the Harvard Symposium on Inclusive Growth and Development, October 2015.

CAPITAL MARKETS ARGENTINA

Research Analyst, Research Department

Conducted research, provided technical assistance and was responsible for the development of macroeconomic reports.

BA, Argentina
Sept. 2012 –2013

ADDITIONAL INFORMATION

- Advanced Spanish and English level – Intermediate French level.
- Excel, STATA, Python.
- “Python for Economists” Training – CEDLAS, National University of La Plata.
- Collaborated with the organization of the first national debates in Argentina prior to the first and second round of the presidential elections in 2015.

PUBLICATIONS

- Tappatá, M. and Lotitto, E. (2020). Maximizando los Beneficios del uso de Plataformas Traveltech. *BID-INTAL*. Forthcoming.
- Szenkman, P. and Lotitto, E. (2020). Mujeres en STEM: cómo romper con el círculo vicioso. *CIPPEC, Public Policy Document N° 224, Buenos Aires*.
- Belacín, M., and Arnoletto, M. (2019) Panorama de las empresas en Argentina. *Ministry of Production, Buenos Aires. (direction)*
- Díaz de Astarloa, B., Lotitto, E., Clemente, A., Sartorio, L. and Alberro, S. (2019) Proyecto de Desarrollo de una Encuesta Nacional de Anticipación de Habilidades para Argentina. *Ministry of Production, Buenos Aires*.
- Galiani, S., Afonso, S. and Tappatá, M. (2018) La Reforma Tributaria Argentina de 2017. *Ministry of Finance, Buenos Aires. (colaboration)*
- Castro, L., Gadano, N., Szenkman, P., Lotitto, E. et al (2016) Corriendo los desequilibrios en el sector energético: impacto de una convergencia tarifaria gradual con tarifa social. *CIPPEC, Working paper N° 173, Buenos Aires*.
- Castro, L., Szenkman, P. and Lotitto, E. (2015). ¿Cómo puede cerrar el próximo gobierno la brecha de infraestructura? *CIPPEC, Working paper N° 148, Buenos Aires*.
- Castro, L., Rozemberg, R. and Lotitto, E. (2014) Diagnóstico de Crecimiento con Equidad de la Ciudad Autónoma de Buenos Aires. *CIPPEC, Working paper N° 124, Buenos Aires*.
- Castro, L. and Lotitto, E. (2014) Hacia un transporte interurbano de pasajeros de calidad para la equidad. *CIPPEC, Working paper N° 122, Buenos Aires*.
- Castro, L. and Scartascini, C. (2014). The devil is in the details: Policy design lessons from field experiments in the Pampas. *Banco Interamericano de Desarrollo, No. IDB-PB-232, Washington, D.C. (colaboration)*